



Veteran Enterprise Technology Services, LLC | 1945 Old Gallows Road, Suite 730, Tysons Corner, VA 22182

Veteran Enterprise Technology Services, LLC
 Commercial Price List
 Effective September 1st, 2014

Labor Category	Hourly Rate
Admin Assistant	\$ 56.70
Applications Systems Analyst/Programmer	\$ 141.75
Applications Programmer	\$ 102.05
Geographic Information Systems Analyst/Programmer	\$ 130.40
Instructional Technologist	\$ 150.79
IT Subject Matter Specialist	\$ 255.14
Modeling and Simulation Specialist	\$ 170.09
Project Engineer	\$ 138.19
Project Manager	\$ 177.04

Labor Category	Minimum Education/Degree	Preferred Education/Degree General/Specialized Experience
Admin Assistant	HS Diploma	3-5 years experience in a related area
Applications Systems Analyst /Programmer	May require BS degree	3-5 years experience in the field.
Applications Programmer	May require BS degree	5-8 years experience in a related field.
Geographic Information Systems Analyst/Programmer	May require BS degree	10-12 years experience and specialized training in the field.
Instructional Technologist	May require BS degree	3-5 years experience in the field.
IT Subject Matter Specialist	May require BS degree	8-10 years experience in the field.
Modeling and Simulation Specialist	May require BS degree	3-5 years experience in the field with specialized training.
Project Engineer	May require BS degree	3-5 years experience in a related field.
Project Manager	May require BS degree	5-8 years experience in a related field. Knowledge of various programs and concepts.

Company Name: Veteran Enterprise Technology Services, LLC
 Printed Name: Thomas J. Flannery

Authorized Signature: Thomas J. Flannery Date: 10/24/2014

Schedule 70 Labor Category	Commercial Price	MFC Discount	Price to GSA (w/o IFF)	Price to GSA (w/ IFF)	GSA Discount
Admin Assistant	\$ 56.70	0%	\$ 55.71	\$ 56.13	1%
Applications Systems Analyst/Programmer	\$ 141.75	0%	\$ 139.28	\$ 140.33	1%
Applications Programmer	\$ 102.05	0%	\$ 100.27	\$ 101.03	1%
Geographic Information Systems Analyst/Programmer	\$ 130.40	0%	\$ 128.13	\$ 129.10	1%
Instructional Technologist	\$ 150.79	0%	\$ 148.16	\$ 149.28	1%
IT Subject Matter Specialist	\$ 255.14	0%	\$ 250.70	\$ 252.59	1%
Modeling and Simulation Specialist	\$ 170.09	0%	\$ 167.13	\$ 168.39	1%
Project Engineer	\$ 138.19	0%	\$ 135.78	\$ 136.81	1%
Project Manager	\$ 177.04	0%	\$ 173.96	\$ 175.27	1%

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Veterans Enterprise technology Services, LLC Special Item Number: 132-51 Commercial Sales Practices Format (Section G.4)

Type of Customer	Standard Discounts & Pricing Policies	Nonstandard Degree & frequency	Rebates	Prompt Payment Discount	Warranty	FOB Point	% Of Gross
Distributors (Sells only to dealers/resellers)	Do not sell to this category of customer	N/A	N/A	N/A	N/A	N/A	N/A
Dealers/Resellers (Resell to end users)	Do not sell to this category of customer	N/A	N/A	N/A	N/A	N/A	N/A
Value Added Reseller (VAR) System Integrator	Do not sell to this category of customer	N/A	N/A	N/A	N/A	N/A	N/A
Original Equipment Manufacturers (OEM)	Do not sell to this category of customer	N/A	N/A	N/A	N/A	N/A	N/A
State & Local Government	0%	None	N/A	N/A	N/A	Destination	2%
Educational & Nonprofit Institutions	Do not sell to this category of customer	N/A	N/A	N/A	N/A	N/A	N/A
National & Corporate Accounts	0%	N/A	N/A	N/A	N/A	ORIGIN	2%
Commercial End Users	0%	None	0	None	N/A	ORIGIN	2%
Other: Federal Govt	0%	N/A	N/A	Net 30	N/A	Destination	50%
GSA Discount	1%	None	0	Net 30	N/A	Destination	44%

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